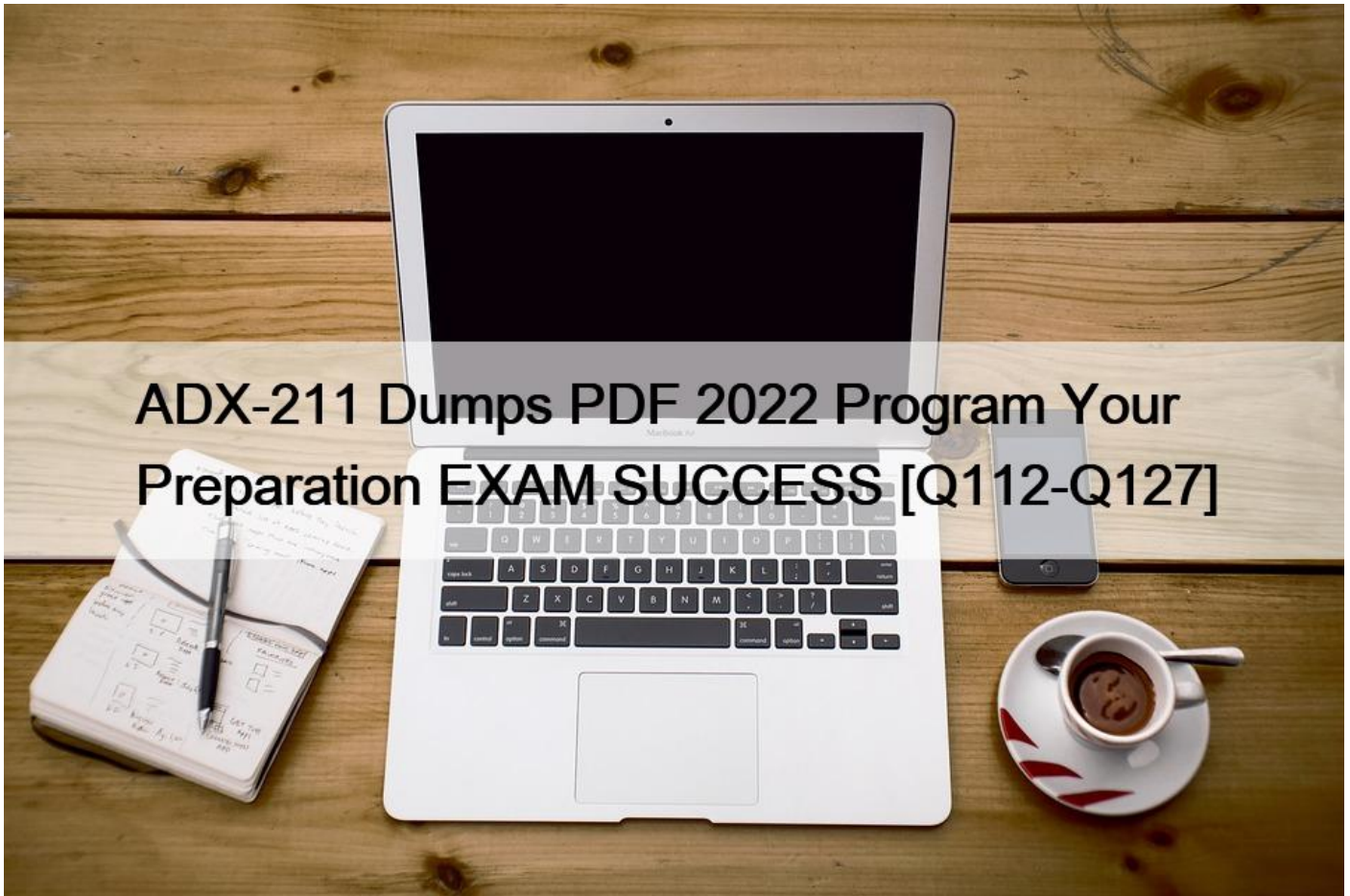


## ADX-211 Dumps PDF 2022 Program Your Preparation EXAM SUCCESS [Q112-Q127]



**ADX-211 Dumps PDF 2022 Program Your Preparation EXAM SUCCESS Get Perfect Results with Premium ADX-211 Dumps Updated 356 Questions**

Salesforce ADX-211 Exam Syllabus Topics:

TopicDetailsTopic 1- Extend Summaries in Reports and Dashboards- Deploy Changes Using Change SetsTopic 2- Understand the Order of Execution for Automated Processes- Salesforce Mobile App and Quick ActionsTopic 3- Build Exception Reports with Cross Filters- Build Custom Objects, Tabs, and AppsTopic 4- Categorize Report Data with Bucketing- Understand When to Use Apex and Visualforce for Extending Business Process AutomationTopic 5- Create Relationships Between Objects- Use Delegated AdministrationTopic 6- Understand Use Cases for Visual Workflow- Troubleshoot Approval Processes

**NO.112** While reviewing the quarterly forecast, a manager notices the newest team member is missing in the forecast- After looking at a few the manager can see where the sales representative has closed six opportunities this month and has three additional opportunities in progress.

Where should the administrator start troubleshooting?

- \* Hide Allow Forecasting under general Information for user.
- \* Create a permission set with View All Forecasting permission.
- \* Verify the app the user is selecting and adjust tabs as needed.
- \* Assign View All Forecasting permission to the sales profile.

**NO.113** Universal Containers wants only users from the sales department to have access to price books. How can an administrator meet this requirement?

- \* Create a sharing rule to share all price books to sales users.
- \* Manually share each price book to the sales users roles.
- \* Set the organization-wide default for price book to Use.
- \* Clone all custom price books from the standard price book.

**NO.114** An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports.

Which three recommendations should the administrator make?

Choose 3 answers

- \* Reduce the amount of objects per export.
- \* Request a backup file every 5 days.
- \* Deselect 'Include images, documents, and attachments' in the export.
- \* Unselect the recycle bin in the object export option.
- \* Keep deleted record counts to a minimum.

**NO.115** Which three actions can occur when an administrator clicks 'save' after making a number of changes to Knowledge data categories in a category group and changing their position in the hierarchy? Choose three.

- \* The contents of category drop-down menu change
- \* Users are temporarily locked out of the ability to access articles
- \* Users may temporarily experience performance issues when searching for articles
- \* The history of article usage is reset to zero utilization
- \* The articles and questions visible to users change

**NO.116** Which capability is available in both customizable Forecasting and collaborative forecasting? choose 2

- \* Ability to track forecasts against sales quotas.(100%)
- \* Ability to rename forecast categories.
- \* Ability to choose to forecast either monthly or quarterly.(100%)
- \* Ability to customize the forecast object with custom fields.

**NO.117** The sales manager at Cloud Kicks wants a way to report on information from a form their clients fill out during the sales cycle. Once a form has been submitted, the client is unable to access it. This form may need to be filled out more than once during the sales cycle. There are more than 30 fields on this form, and the sales team needs to be able to see what changed from one submission to the next.

Which two options should an administrator use to solve this scenario?

Choose 2 answers

- \* Add forms as attachments.
- \* Make custom fields.
- \* Create a custom object.
- \* Turn on Field Tracking.

**NO.118** Universal Containers suspects a user is logging in as other users and editing Account records without their approval.

Where would an administrator go to verify who is logging in as other users?

- \* Users Login History
- \* Setup Audit Trail
- \* History Tracking on the Account
- \* Debug Logs

**NO.119** The administrator of universal containers is testing an approval process in a refreshed developer pro sandbox and is finding that none of the notification emails are being sent to the approvers.

What could be the cause of this? choose 2

- \* The Deliverability Access Level setting is incorrect.
- \* Workflow emails only work in full sandboxes.
- \* HTML templates are not available in sandboxes.
- \* The email addresses for the users are incorrect

**NO.120** How can the administrator ensure article managers use specified values for custom article fields?

- \* Create a validation rule on the article.
- \* Require a field on the page layout.
- \* Use field dependencies on article types.
- \* Create different article type for different requirements.

**NO.121** Ursa Major Solar customers have two levels of support available based on their contracted services. Gold-level customers receive email and chat support with a 2-day response window. Platinum-level customers receive 24/7 phone and chat support with a 2-hour response window.

What should an administrator configure to ensure support agents respond within an appropriate service level?

- \* Entitlement Process
- \* Assignment Rule
- \* Escalation Rules
- \* Omni-Channel

**NO.122** Cloud Kicks (CK) does business directly with individual consumers (B2C) and large businesses (B2B). Some of CK's B2C customers are employed at its larger customer accounts and should be tracked under both.

Which two options will CK need to use to manage its customers' accounts?

Choose 2 answers

- \* Contacts to Multiple Accounts
- \* Leads
- \* Person Accounts
- \* Campaign Members

**NO.123** Cloud Kicks (CK) has an email parsing tool. CK wants to ensure that when certain fields are updated, the Case Owner is notified by email.

What should the administrator use to email the Case Owner?

- \* After Save Flow

- \* Email-to-Case
- \* Outbound Message
- \* Before Save Flow

**NO.124** When an administrator enables customizable prebuilt entitlements, which three options are automatically created?

Choose 3 answers

- \* Three milestone types
- \* One escalation rule
- \* Three field updates
- \* One SLA process
- \* One Warning Action

**NO.125** Which statement is true about the creation of entitlement processes?

Choose 2 answers

- \* The Manage Entitlements permission must be enabled.
- \* Entitlement versioning allows changes to existing entitlement processes.
- \* Entitlements have their own organization-wide default settings.
- \* Milestones can be created dynamically based on other fields.

**NO.126** What should an administrator consider when enabling territory management? choose 3

- \* It is permanent and cannot be disabled.(100%)
- \* Users can only be a member of one territory at a time.
- \* Territory hierarchy must match the organization's role hierarchy.
- \* It limits the type of forecasting that can be used.(100%)
- \* Sharing for accounts,contacts, opportunities and cases is impacted.(100%)

**NO.127** An administrator needs to create a junction object called Account Region to link the standard Account object with a custom object called Region.

Once the junction object is created, what are the next two steps the administrator should take?

Choose 2 answers

- \* Make a master-detail relationship field on the junction object to the Region object.
- \* Build a master-detail relationship field on the Region object to the junction object.
- \* Create a master-detail relationship field on the Account object to the junction object.
- \* Configure a master-detail relationship field on the junction object to the Account object.

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