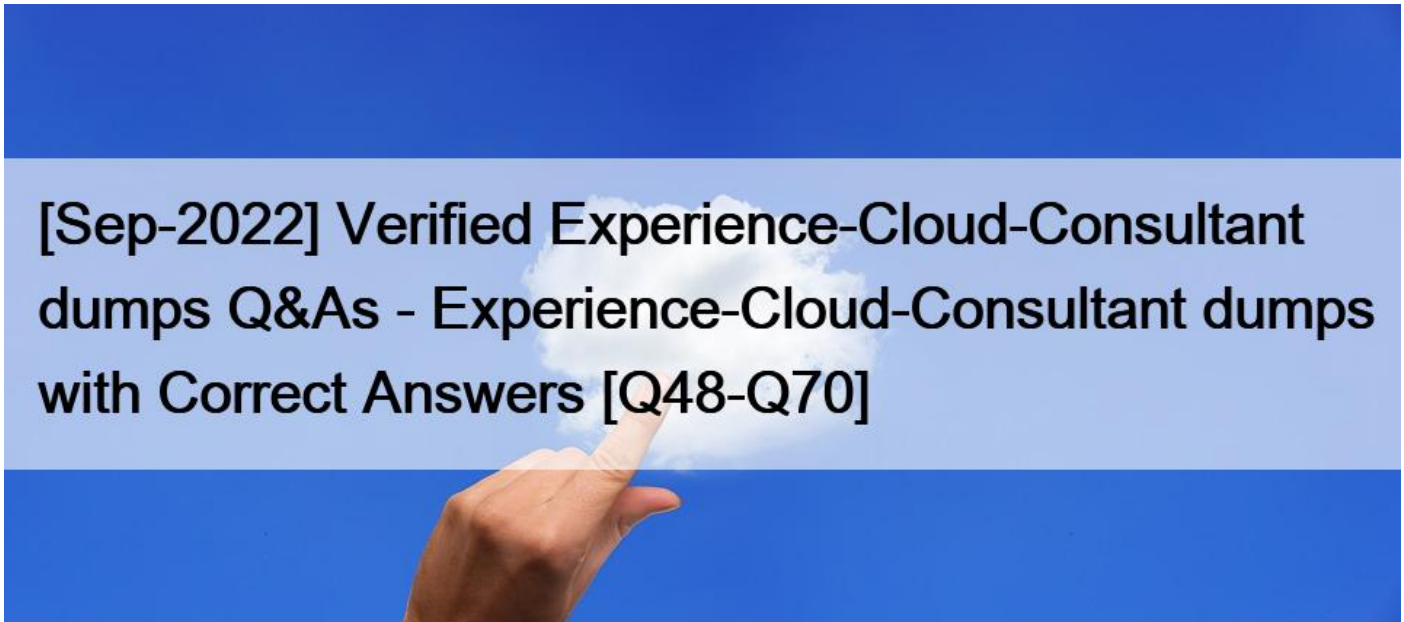


[Sep-2022 Verified Experience-Cloud-Consultant dumps Q&As - Experience-Cloud-Consultant dumps with Correct Answers [Q48-Q70]



[Sep-2022] Verified Experience-Cloud-Consultant dumps Q&As - Experience-Cloud-Consultant dumps with Correct Answers
The Best Salesforce Consultant Study Guide for the Experience-Cloud-Consultant Exam

NO.48 Universal Containers (UC) maintains multiple customer experiences, but only one profile for all customer users. No customer has access to more than one experience.

Which two steps should the UC admin take to grant access to each customer? Choose 2 answers

- * Create a permission set.
- * Select a permission set for a given experience.
- * Select the profile for a given experience.
- * Edit the applicable user profile.

NO.49 A consultant is in the process of designing the sharing and visibility model for Cloud (CK) new hiking site built on experience Cloud. The consultant knows that CK plans to use the Customer Community License type.

What limitations should the consultant consider related to sharing and visibility for this license type?

- * All site users that require access to certain records for certain objects have the proper Sharing set.
- * Any site users that require access to specific records have the proper Sharing Rule.
- * All site users that require access to all records across all objects have the proper Sharing Set.
- * All site users have the appropriate role assigned.

NO.50 No More Homelessness (NMH) and DreamHouse Realty (DR) are working to provide free housing to low-income seniors. Social workers at NMH need to access records owned by realtors at DR.

What should the Experience Cloud consultant recommend for record sharing?

- * Role Hierarchy
- * Sharing Set
- * Sharing Rule
- * Super User

NO.51 Ursa Major Solar (UMS) wants to differentiate between the leads created by partners and the leads created by its own Sales team. All lead records are shared with partners: however, some of the information captured by the Sales team on the lead record should not be shared with partners.

Which two steps should UMS take at a minimum in order to meet the requirement?

Choose 2 answers

- * Create Lead Record Types for Lead Distribution.
- * Enable **Lead Sharing** in Digital Experience settings.
- * Create a separate channel for partners in PRM Workspaces.
- * Create Page Layouts for Lead Distribution.

NO.52 What are two Salesforce recommendations for setting up partner roles in large orgs? Choose 2 answers

- * Create partner roles in the same branch in your Role Hierarchy.
- * Create partner roles in a separate branch in your Role Hierarchy.
- * Grant partner users access to the partner account using a Sharing Rule.
- * Reduce the number of roles to one to improve system performance.

NO.53 Cloud Kicks (CK) is about to launch a public site and is expecting very high traffic in certain regions. CK will be using Content Delivery Network (CDN).

What should CK consider during the go-live phase to prevent usability issues?

- * CK should provision and activate CDN in those regions where traffic is high.
- * CK should provision CDN in those regions where traffic is high and activate CDN where traffic is low.
- * CK should provision and activate CDN in those regions where traffic is low
- * CK should provision CDN in those regions where traffic is low and activate CDN where traffic is high.

NO.54 Ursa Major Solar (UMS) is automating its business processes using Salesforce. UMS wants its Platinum partners to be able to approve installation projects and deals. In which two ways can UMS accomplish this?

Choose 2 answers

- * Assign external users as approvers on records and create a digital experience for those users.
- * Assign external users as the co-owners on records and create a digital experience for those users.
- * Add external users directly to approval queues and create a digital experience for those users.
- * Assign external users Super User access on records and create a digital experience for those users.

NO.55 Bloomington Caregivers (BC) has created a customer Experience site using Experience Cloud that gives customers the ability to pay this, manage appointments, and open cases with support. BC also has a partner Experience site on Experience Cloud. The company's leadership has now decided to extend access to the customer Experience site to its partners and internal Salesforce users so they can collaborate more effectively.

What is the recommended way to add partners and internal users to the customer Experience site?

- * Create business accounts for partners and internal users, enable the accounts as customers, and then create users under these accounts by creating contacts.
- * Configure SSO between the partner site and customer site so partners get access. Also configure SSO between internal org and the

customer site so internal users get access to the customer site.

- * Add the existing partner profiles and internal user profiles to the customer Experience site; this will automatically give users access to the customer site.
- * Enable the partner accounts and the internal accounts as customers; the users under these accounts will then automatically gain access to the customer site.

NO.56 Universal Containers (UC) would like to create a site for its existing customers. The site will contain articles, manuals, and FAQs. The site will also contain access to UC's Contracts object specific to each customer and the ability for customers to update their billing information, requiring them to log in to the site to access any information.

Which template should UC select when building its site?

- * Customer Service
- * Customer Account Portal
- * Partner Central
- * Help Center C

NO.57 Cloud Kicks (CK) has a Partner Community with an External Account hierarch. The Number of Partner Roles is set to two with the roles defined as Partner Manager and partner user.

If CK has a Partner user at a child account that creates a case, who will have access?

- * The Partner user who created the case those in the Partner Manager role above them, and those in the Partner manager role in the Partner account
- * The Partner user who created the case, their peers in the Partner user role, those in the Partner manager role above them, those in the Partner user role in the partner account, and those in the partner Manager role in the parent account.
- * The partner user who created the case, their peers in the partner user role, those in the partner Manager role above them, and those in the Partner Manager role in the parent account.
- * The partner User who created the case, those in the partner Manger role above them, those in the Partner user role in the parent account, and those in the partner manager role in the parent account.

NO.58 What accurately sequences the necessary steps to create a partner user from an enabled partner account?

*)

1) Edit the user record to assign the correct role/profile. ee

2) View the partner account contact. Single Book

3) Select Manage External User.

4) Select Enable Partner User.

5) Save.

* 1) View the partner account contact.

2) Select Manage External User. Multiple Books

3) Select Enable Partner Account.

4) Edit the user record to assign the correct role and profile.

5) Save.

- * 1) View the partner account contact.
- 2) Select Manage External User.
- 3) Select Enable Partner User.
- 4) Edit the user record to assign the correct role/profile.
- 5) Save.
- * 1) Edit the user record to assign the correct role/profile.
- 2) View the partner account contact.
- 3) Select Manage External User.
- 4) Select Enable Partner Account.
- 5) Save.

NO.59 Universal Containers (UC) has a B2C customer department that uses person accounts to track and manage all B2C customers. UC has set up a B2C site using Salesforce Experience Cloud. The VP of B2C business wants to enable self-registration on the portal so customers can create their own user accounts.

What should the Experience Cloud consultant at UC recommend so that the new users self-registering on the B2C site are captured as person accounts in Salesforce?

- * Create a custom self-registration page and Apex handler that creates a person account for each user self-registering on the portal.
- * Use the standard self-registration configuration under Experience Workspace and leave the default Account field empty.
- * Use the standard self-registration configuration under Experience Workspace that assigns users to a default business account, and then build a trigger on Account to create person accounts for each user.
- * Restrict the Account record type access to Person Account record type only for the Site Guest User, so any account created is by default a person account.

NO.60 Universal Containers (UC) is a conglomerate with various lines of business operating worldwide. UC helps finance crop research, provides insurance services to coffee growers, and manufactures specialized coffee machines and other products. UC also has a franchise unit to help grow its franchise business worldwide. UC is planning to build multiple portals and sites to support its various lines of business.

What two points should UC keep in mind when selecting a template for these sites and portals?

Choose 2 answers

- * Industry-specific Lightning Bolt solutions are available today but not templates. Pencil & Paper
- * Insurance Agent Portal template becomes available once Financial Services Cloud is correctly set up in an org.
- * Industry-specific templates are available today but not Lightning Bolt solutions.
- * Industry-specific templates as well as Lightning Bolt solutions are available today.

NO.61 Dreamscape Flowers (DF) is evaluating Salesforce Partner Relationship Management (PRM) to help improve its current channel sales performance.

In what two ways can Salesforce PRM help DF accelerate channel sales?

Choose 2 answers

- * By automating partner entitlement assignment in Channel sales teams
- * BY automating partner tiering in Channel sales hierarchy
- * By automating partner lead routing
- * By automating quoting with Salesforce CPQ

NO.62 Ursa Major Solar (UMS) is building a portal for its premium B2B customers, Customer will be able to access their account information, open cases, download NDAs, and create dashboards Which user license allows UMS to meet these requirements?

- * Customer Community
- * Channel Account
- * Commerce Portal
- * Platform Portal

NO.63 Which three permissions are included for a delegated administrator?

Choose 3 answers

- * Create and edit external user records.
- * Manage object access for external users.
- * Add external users to multiple accounts.
- * Generate new passwords for external users.
- * Manage permissions sets for external users on their account.

NO.64 Ursa Major Solar would like its authenticated external users to be able to search for Quote and Contract objects but not Opportunity or Asset objects.

Which two standard features allow an administrator to accomplish that?

Choose 2 answers

- * Remove Opportunity and Asset from the Title Menu component in the property editor.
- * Remove Opportunity and Asset from the navigation Menu component in the property editor.
- * Remove Opportunity and Asset from the object list in the Global Search Result component property editor.
- * Remove Opportunity and Asset from the Autocomplete object list in the Search component property editor.

NO.65 Get Cloudy Consulting is implementing an equity management solution for one of its financial clients. The solution will enable the external independent financial researchers to collaborate with internal portfolio control staff in a private Chatter group.

What should the Experience Cloud consultant recommend to meet the requirements for both personas?

- * Give external researchers and internal staff access to the mam org.
- * Create a portal for external researchers and give internal staff access to the portal.
- * Create a portal for external researchers and give internal staff access to the main org.
- * Create a portal for external researchers and create an app for internal staff.

NO.66 Zephyrus Relocation Services (ZRS) plans to build a portal for its partners. The portal needs to show company information and brand details on the Account Management page.

Which templates should ZRS consider to build the portal?

Choose 2 answers

- * Help Center
- * Partner Central

- * Customer service
- * Build Your Own

NO.67 Universal Containers (UC) is building a digital experience for its customers that supports custom case management and commerce solutions. These custom solutions each require more than 10 unmanaged custom objects that would be utilized by customers.

Which two license types have single SKUs that would support this requirement for UC customers?

Choose 2 answers

- * Channel Account
- * Customer Community Plus
- * Commerce Portal
- * External Apps

NO.68 Universal Containers (UC) works with regional partners to sell localized products. UC Is actively accepting new partner applications in certain regions. Partners can only apply using uCs referral program, and the application form in certain regions can potentially contain a varying degree of sensitive information. The list of existing partners must not be shared with the general public.

What should the Experience Cloud consultant recommend?

- * Create an app for the Internal business development team and allow them to generate token-based referral links for existing partners In their region.
- * Create a public site for existing partners and allow them to generate token-based referral links for prospect partners.
- * Create a public site for prospect partners, show them a nondisclosure agreement, and allow them to fill out on application form on the site.
- * Create an authenticated digital experience for partners and allow them to refer other partners in their region.

NO.69 Cloud Kicks (CK) is about to launch a public site and is expecting very high traffic in certain regions. CK will be using Content Delivery Network (CDN).

What should CK consider during the go-live phase to prevent usability issues?

- * CK should provision and activate CDN in those regions where traffic is high.
- * CK should provision CDN in those regions where traffic is high and activate CDN where traffic is low.
- * CK should provision and activate CDN in those regions where traffic is low. SRS ES?
- * CK should provision CDN in those regions where traffic is low and activate CDN where traffic is high.

NO.70 Recently, Ursa Major Solar (UMS) decided it no longer wants to utilize Data Categories to control article visibility for its customer portal. UMS's users will need to be logged in to the portal in order to view any Knowledge articles.

Outside of Data Categories, what is another way UMS can control Knowledge article visibility?

- * Permission Sets
- * Branding Sets
- * Sharing Rules
- * Audience Targeting

Experience-Cloud-Consultant certification guide Q&A from Training Expert Dumpleader:
https://www.dumpleader.com/Experience-Cloud-Consultant_exam.html