[Feb 09, 2023 Get to the Top with ADX-201E Practice Exam Questions [Q79-Q96
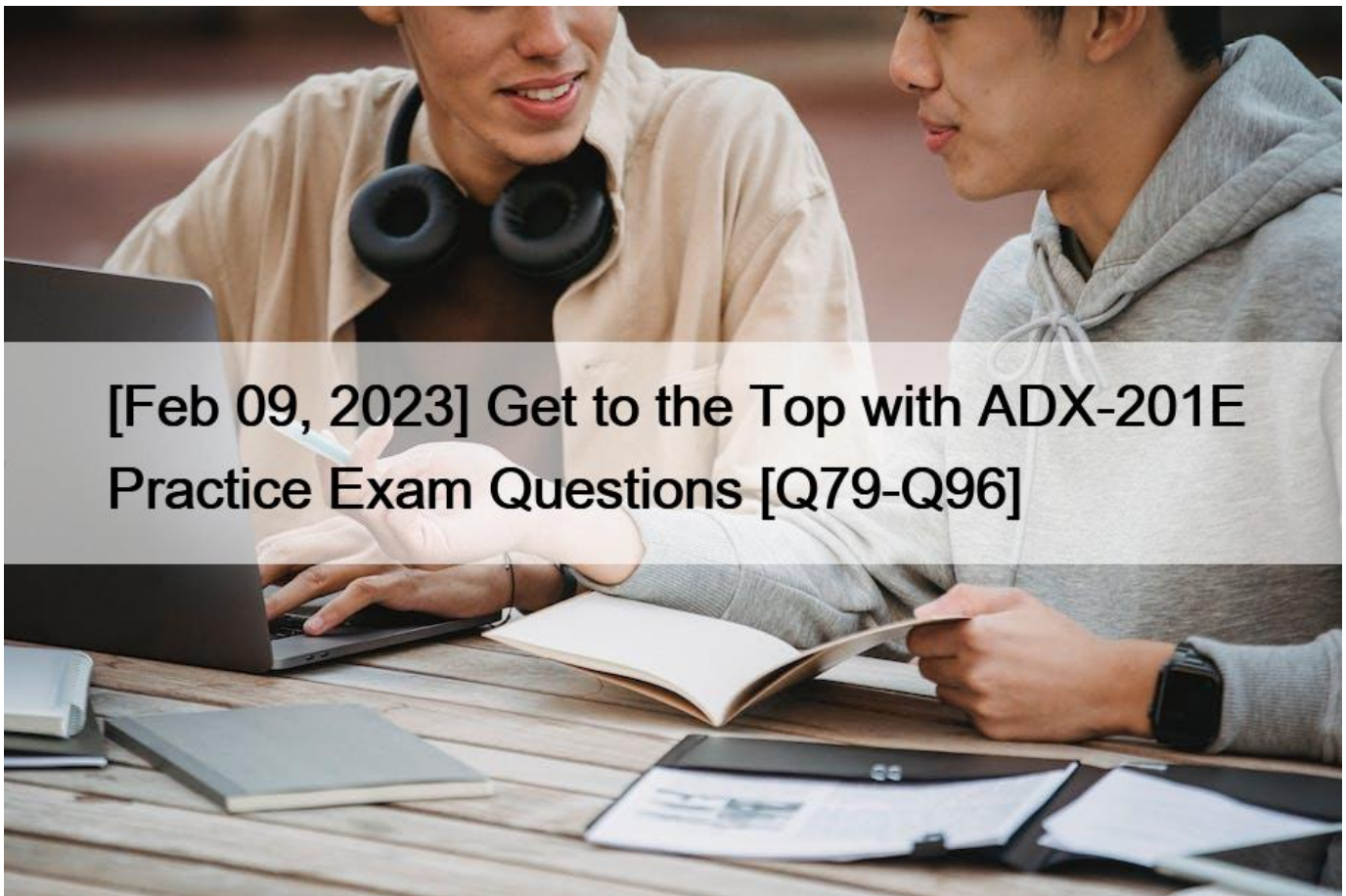

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Salesforce ADX-201E Exam Syllabus Topics:

TopicDetailsTopic 1- Customize Standard Functionality- Fiscal Year and CurrencyTopic 2- Deploy Flow with a Lightning
Component- Workflow and Approval ProcessTopic 3- Build a Flow to Update a Field- Data Quality and Cleansing Tools
Topic 4- Describe the Role of an Administrator- Conditional Formatting and ChartsTopic 5- Company Information and Licensing-
Administrator ResponsibilitiesTopic 6- Feature Access and Object Security- Record Types, Business Process, and PathTopic
7   - Organization-Wide Defaults- Customize the Existing User Interface (UI)Topic 8- Buttons, Links, and Actions- Lead and
Case Management

QUESTION 79

Universal Containers has implemented a custom process related to products. They have a custom object called Draft Product. Once a
Draft Product is approved, automation is needed to create a new Product record and delete the original Draft Product record.

Which two options would meet this requirement?

Choose 2 answers
* Flow that calls a Process Builder
* Process Builder that calls Apex
* Process Builder that calls a Flow
* Process Builder that calls a workflow Rule

QUESTION 80

An administrator notices that there are two account records in the system with the same name. A contact record with the same name is associated with each account.

Which set of steps should be taken lo merge these accounts using the Salesforce merge feature?
* Merge the duplicate accounts and the duplicate contacts will be merged automatically.
* Merge the duplicate accounts and check the box that optionally merges the duplicate contacts.
* Merge the duplicate contacts and then merge the duplicate accounts.
* Merge the duplicate accounts and then merge the duplicate contacts.

QUESTION 81

AW Computing wants to enable a backup resource to assign permissions while restricting the backup resource’s ability to create or modify permission sets.

Which feature should be employed to accomplish this request?
* Assignment Rules
* Delegated Administrator
* View All Users Permission
* Customize Application Permission

QUESTION 82

Which permission do you need to manage entitlements? Choose two answers. * (1 Point)
* “Manage Entitlements”
* “Customize Application”
* “Customize Entitlement”
* “Manage Application”

QUESTION 83

A user changes roles from an EMEA sales representative to a US sales representative. How will this impact the ownership-based sharing rules for the user’s records?
* This will affect the ownership of records for standard objects but not custom objects.
* All of the ownership-based sharing rules are recalculated.
* None of the ownership-based sharing rules are recalculated.
* This will only affect ownership-based sharing rules if the user moves up in the role hierarchy.

QUESTION 84

A new administrator at Cloud Kicks has reported that they are unable to use outbound change sets as requested.

What permission should be reviewed to determine if it is missing from the administrator user or profile?

* Create and Upload Change Sets
* Modify Metadata Through Metadata API Functions
* Deploy Change Sets
* API Enabled

QUESTION 85

What can a Sales Representative see on ceheclicks on the Forecast (Collaborative) tab? Select all that apply * (1 Point)

* Forecast Categories
* Opportunity list column
* Data Source
* Forecast Range
* Quotas

QUESTION 86

Sales representatives are reporting trouble syncing quotes with their related opportunities.

What is a possible explanation for this problem? Choose two

* The attached currency is no longer active.
* The quote contains an archived list price.
* The quote is attached to a closed opportunity.
* The user does not have Edit permissions on the quote.

QUESTION 87

The recruiting manager at universal containers has requested a new picklist value in the type field on the position object by the end of the week.

If the administrator is unable to complete this request in the desired timeline, what type of access will allow the recruiting manager to make the changes in salesforce?

* Modify all and view all access to the position object.
* Create, Read, Edit and Delete access to the position object.
* Delegated administration to manage recruiting users.
* Delegated administration over the position object.

QUESTION 88

Universal Containers’ support team wants to use Salesforce Knowledge to allow customers and the support team to have access to the product documentation. There are many different types of documentation with usage across the globe.

What feature should the administrator configure?

* Enable the Case Feed.
* Create article types.
* Define data categories and visibility.
* Setup record types and page layouts.

QUESTION 89

Cloud Kicks (CK) has e sneaker maintenance plan that It Includes with all orders for Its new line of Bluetooth-enabled custom sneakers. The sneaker maintenance plan gives each customer 6 months of phone support in case they have Issues with their new sneakers. The administrator at CK is having a hard time keeping up with the work associated with managing the maintenance plan.

What should the administrator do to help manage the plan?
* Use Flow to automatically create and assign entitlements.
* Create a support process for the maintenance plan.
* Ensure milestones are in place for the maintenance plan.
* Set up and configure entitlement templates.

QUESTION 90

Recruiters at universal containers wants to associate positions with their related job applications using two custom objects position and job application. a job application must always have a related position. if a position is deleted, the corresponding job applications are deleted.

what type of object relation ship will meet this requirement?
* junction
* Hierarchical
* Master detail
* Lookup

QUESTION 91

Salesforce Knowledge offers the ability to store PowerPoint files, PDFs, office documents, and any other type of file with no restriction on size or length. * (1 Point)
* True
* False

QUESTION 92

A sales manager is receiving an “insufficient privileges” error when viewing a contact. The contact owner is under the manager in the role hierarchy. What is the reason the sales manager is not able to view the contact?
* The contact owner has not selected the option to share contacts with others in the role hierarchy.
* The contact sharing settings are private, so access to the record is limited to the contact owner and system administrator.
* The account sharing settings are controlled by the parent, and the account owner is not under the sales manger’s role.
* The contact sharing settings are controlled by the parent, and the account owner is not under the sales manager’s role.

QUESTION 93

Dylan has submitted a vacation request for approval by his manager, but the manager is not receiving any email alerts. What can you use in order to troubleshoot the issue? Choosetwoanswers.* (1 Point)
* Email log
* The Setup Audit Trail
* Debug Log
* A Time-Based Workflow

QUESTION 94

Sales reps end partner consultants at Cloud Kicks work on the same kinds of shoe deals. The administrator has been asked to ensure that the Profit new on the Opportunity object is available to sales reps and is hidden from partners using Field Level Security.

Which two features should the administrator use to fulfill I this request?

Choose 2 answers
* Permission Set
* Record Type
* Organization-wide Defaults
* Profiles

QUESTION 95

Cloud Kicks (CK) is working on adding a Knowledge base to its online customer community. The administrator suggests using Salesforce Knowledge to meet this requirement.

What are three reasons CK should utilize Data Categories when creating articles in Knowledge?

Choose 3 answers
* Up to five Data Category groups can be created for segmentation.
* Data Categories help organize the Knowledge base content displayed.
* Every article is required to have a Data Category for sorting.
* Data Categories provide a way to secure access to the Knowledge base content.
* A Knowledge article can be tagged to more than one Data Category.

QUESTION 96

When using Customizable Forecasts, which forecast category is not included in the forecast? * (1 Point)
* Closed
* Omitted
* Pipeline
* Best Case

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