New SAP C_TS462_1909 Dumps & Questions Updated on 2023 [Q22-Q43
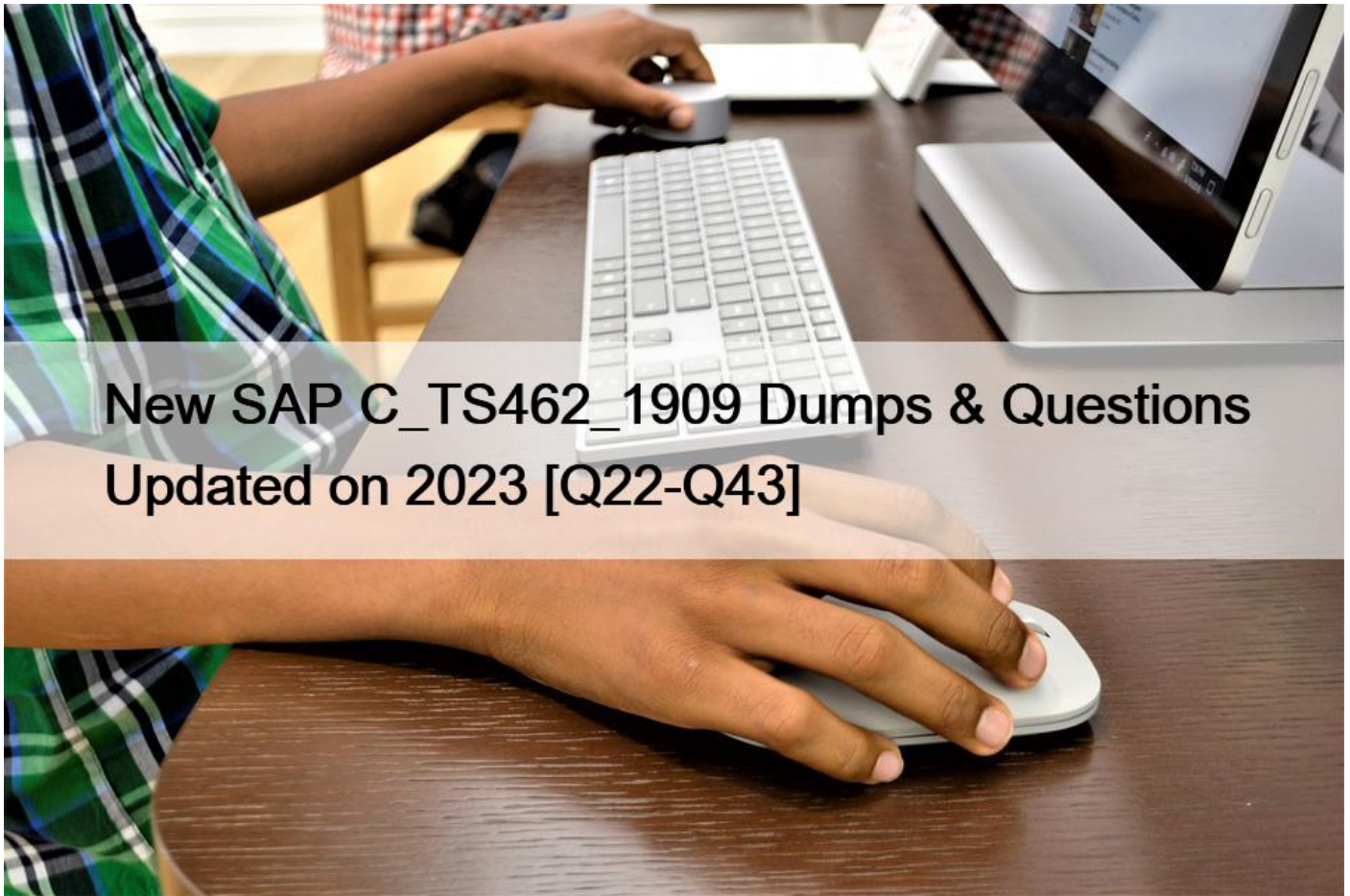

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Q22. A customer usually prefers complete delivery of a sales order. When creating a particular order, however, the customer would like to make an exception and allow partial deliveries.

How would you proceed to do this?
* Deselect the Complete Delivery flag in the business partner master record
* Deselect the Complete Delivery flag in the sales order itself
* Deselect the Complete Delivery flag in the customer-material info record
* Deselect the Complete Delivery flag in the outbound delivery

Q23. Which of the following are part of the analytics floorplan in Sales and Billing? There are 3 correct answers to this question.
* Code pages
* Object pages
* Base pages
* List pages
* Overview pages

Q24. What capabilities does SAP S/4HANA embedded analytics provide? There are 2 correct answers to this question.
* Automatic update of story boards
* Comparison of current data with historical data to identify trends
* Strategic analysis
* Real time decision support

Q25. When you set up a billing document, which copy control parameters are available at header level? (Choose two.)
* Reference number
* Update document flow
* Pricing type
* Copy item number

Q26. Where do you configure relevance for picking in SAP S/4HANA?
* Material document type
* Outbound delivery type
* schedule line category
* Outbound delivery item category

Q27. What does the billing type control? There are 2 correct answers to this question.
* Billing relevance
* Billing date determination
* Number range
* Account determination

Q28. What are characteristics of a shipping point? There are 3 correct answers to this question.
* Shipping points are used to create warehouse order
* Shipping points are assigned to a storage location
* Loading group is used for shipping point determination
* Shipping points are required for delivery processing
* Shipping points are assigned to plants

Q29. Your company wants to set up a freight surcharge with sales based on a total weight of all items in a sales order. How do you set up this requirement?

Please choose the correct answer.
* With a graduated-to interval scale
* As a header condition
* With a calculation rule
* As a group condition

Q30. During an ATP check for a sales order item, the requested quantity is completely confirmed on the required date even though there is only a partial quantity in stock on that date. What could be the reason for this?
* The customer master record is set to allow partial deliveries and the customer requires a quantity as soon as possible.
* In the configuration of the scope of check, the Without Replenishment Lead Time flag is set and the material availability date is further away than today plus the replenishment lead time.
* The customer material info record is set to allow partial deliveries and the customer requires a quantity as close to the requested delivery date as possible.
* In the configuration of the scope of check, the Without Replenishment lead Time flag is not set and the material availability date is further away than today plus the replenishment lead time.

Q31. Which of the following are characteristics of the down payment process in SAP S/4HANA? (Choose two.)
* The down payment value is a fixed amount or percentage
* The down payment uses a special settlement type (0S11)
* The down payment process uses periodic billing
* The down payment process uses a special billing type (FAZ)

Q32. What changes were made to the SAP ERP SD data model when it was converted to SAP S/4HANA? There are

2 correct answers to this question.
* Status fields were moved to the corresponding header and item tables
* The field length extension of the SD document category (VBTYP) was reduced to a 1- character data element
* The document flow table was changed to a process overview table that combines document flow and status information
* The document index tables were optimized for analytics

Q33. Which of the following are primary functions of EWM? There are 3 correct answers to this question.
* Consolidation and deconsolidation
* Inventory management at storage bin level
* Physical inventory management
* Stock transfers
* Cross-docking

Q34. A credit memo request was created for a customer’s sales order. What must a business user do to create the respective credit memo? Note: There are 2 correct answers to this question.
* Create the credit memo with reference to the credit memo request.
* Create the credit memo with reference to the sales order.
* Ensure an order reason is entered in the credit memo request item.
* Ensure the billing block on the credit memo request is removed.

Q35. Which over-delivery options can be configured for a delivery item category? There are 2 correct answers to this question.
* Over-delivery rejected with an error message
* Over-delivery only possible if specified in a customer-material info record
* Over-delivery always allowed
* Over-delivery only possible if within tolerance

Q36. Where in customizing do you assign the billing plan type?
* Copying control for billing documents
* Billing document type
* Billing document item category
* Sales document item category

Q37. Which master data can you use for automatic determination of the delivering plant in a sales order? Note: There are 3 correct answers to this question.
* Material master
* Ship-to party
* Customer material info record
* Sold-to party
* Customer hierarchy

Q38. At which organizational level can the material master be maintained for the “Sales: Sales Org. Data 1 “and

“Sales: Sales Org. Data 2” views? Please choose the correct answer.
* Sales organization and distribution channel
* Sales organization and plant
* Sales organization
* Sales organization, distribution channel, and division

Q39. Where do you assign a contract profile? Please choose the correct answer.
* Billing document type
* Customer master
* Item category
* Sales document type

Q40. Which sales document type do you use to supply specified quantities on defined dates?
* Quantity contract
* Value contract
* Scheduling agreement
* Master contract

Q41. You review the standard behaviour of sales document items. Which of the following sales document items is marked as completely referenced, even if it is only partially referenced?
* A sales order item referenced by a delivery
* A quotation item referenced by a sales order
* An inquiry item referenced by a quotation
* A contract item referenced by a sales order

Q42. How do you establish the interface between SAP SI4HANA Sales and Finance?
* Uniquely assign a distribution channel to a company code
* Set up the general billing interface.
* Assign a sales organization to a company code.
* Set up the upload of the billing document request

Q43. What is the characteristic of an access sequence? Please choose the correct answer.
* It contains the hierarchy of the condition tables search
* It defines the key fields of the condition records
* It represents the properties of the pricing conditions
* It contains the steps showing how the condition types are linked

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