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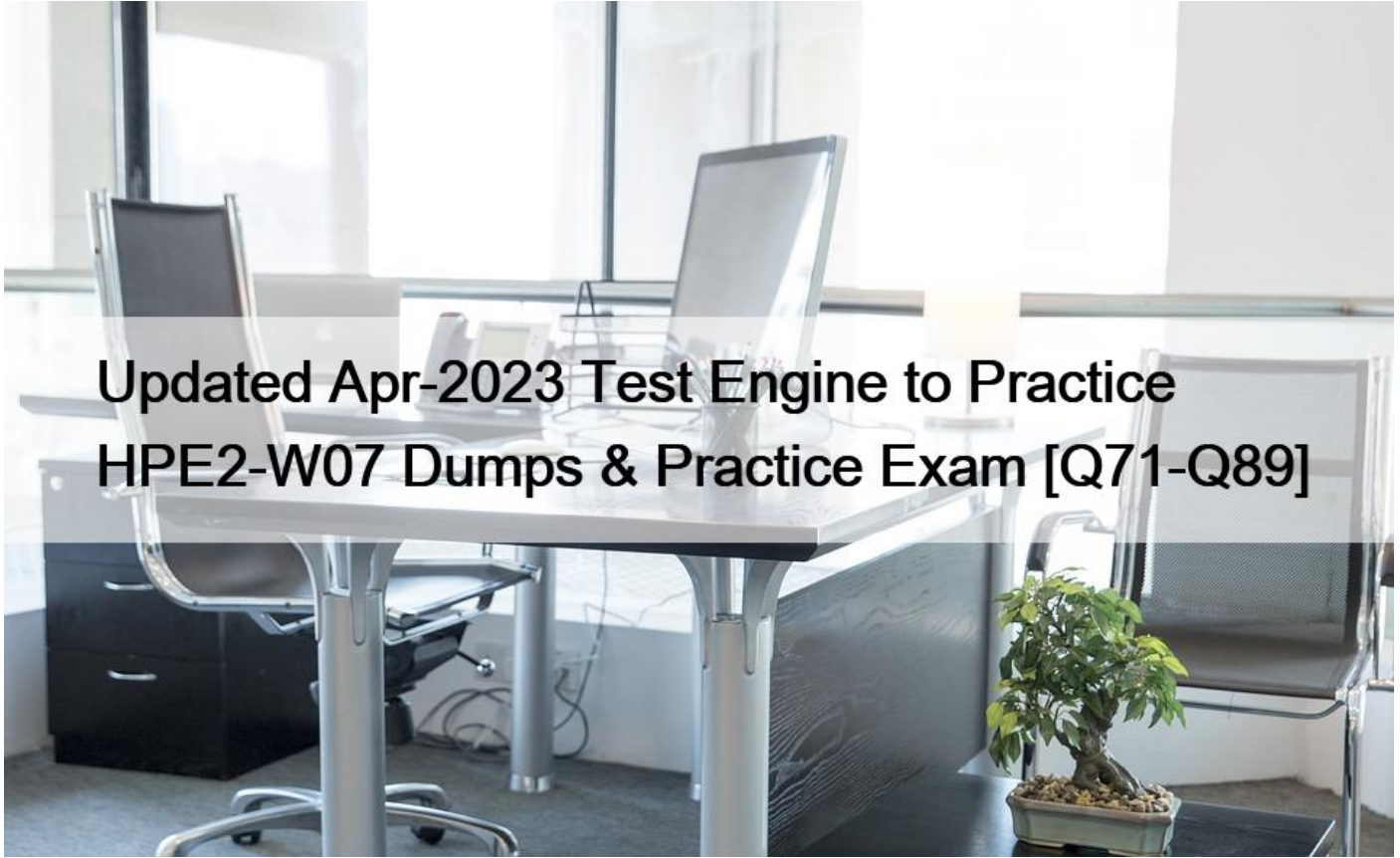

Updated Apr-2023 Test Engine to Practice HPE2-W07 Dumps & Practice Exam
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The Aruba product line includes a range of networking solutions such as access points, switches, and controllers. These products are designed to provide secure and reliable wireless connectivity to customers in a variety of industries. The HPE2-W07 exam will test the candidate's knowledge of these products and their features, as well as their ability to position them to customers.

NEW QUESTION 71

What is a key fact that is preventing companies from moving their workloads to the edge?
* IT is concerned about the security implications of moving workloads to the edge
* An increasing number of IoT devices are connected to the network and require cloud connections
* IT leaders don’t understand the value of moving workloads to the edge
* Not enough data being generated at the edge and moving data from the data center is expensive
1. An increasing number of IoT devices are connected to the network and require cloud connections

2. IT leaders don’t understand the value of moving workloads to the edge

3. IT is concerned about the security implications of moving workloads to the edge

4. An increasing number of IoT devices are connected to the network and require cloud connections

5. IT leaders don’t understand the value of moving workloads to the edge

6. Not enough data being generated at the edge and moving data from the data center is expensive Explanation:

IT is concerned about the security implications of moving workloads to the edge because it exposes more data and devices to potential threats. According to a survey by IDC and Lumen Technologies, 72% of IT leaders cited security as their top challenge for edge computing.

NEW QUESTION 72

What is a distinguishing feature or Aruba CX switches for a modern data center environment?
* The switches provide a rich set of CLI show commands that enhance visibility all the way down to virtual machines (VMs).
* The switches are based upon a micro-services architecture that makes them resilient and fault-tolerant.
* The switches support one of the longest feature lists of any data center switches in the industry.
* The switches are designed as core switches for large, three-tier data center network architectures.
According to Aruba’s website1, Aruba CX Switches are switches that deliver cloud-native design, end-to-end programmability, and built-in analytics for modern data center environments. They support a range of use cases from edge access to data center top-of-rack deployments.

One distinguishing feature of Aruba CX Switches for a modern data center environment is that they are based upon a micro-services architecture that makes them resilient and fault-tolerant2. This means that each switch function runs as an independent process that can be updated or restarted without affecting other processes or causing network downtime.

https://www.arubanetworks.com/products/switches/

NEW QUESTION 73

Which two key opportunities does Aruba recommend that you pursue to sell Aruba Unified Infrastructure in the campus?
* 25GDE campus edge upgrades and 100GbE core upgrades
* WI-FI 6 upgrades and transitions to Aruba ESP (Edge Services Platform)
* Security overhauls and software-defined networking (SON) deployments
* Firewall integrations and OWE deployments
According to Aruba’s Unified Infrastructure Solution Overview document3, two key opportunities that Aruba recommends that you pursue to sell Aruba Unified Infrastructure in the campus are:

WI-FI 6 upgrades: WI-FI 6 is the latest wireless standard that delivers faster speeds, higher capacity, lower latency, and better power efficiency. It also supports more devices and applications on the same network. Aruba offers a range of WI-FI 6 access points and switches that can help customers upgrade their wireless infrastructure and improve user experience.

Transitions to Aruba ESP: Aruba ESP is a platform that enables unified infrastructure management, AI-powered insights and automation, security and compliance assurance, and flexible deployment options. It can help customers simplify their network operations, optimize their performance and reliability, enhance their security posture, and reduce their costs.

NEW QUESTION 74

What is one way that an Aruba SD-WAN solution transforms a company’s WAN?
* It requires all traffic to pass through security appliances in the data center before exiting to the Internet.
* It enables the company to use a mix of MPLS. Internet, and LIE uplinks to connect branches to the data center.
* It replaces expensive appliances for providing WAN uplinks win WAN software that runs on Aruba CX switches.
* It increases specialization for branch equipment, so that a single appliance is no longer expected to handle security and connectivity.

NEW QUESTION 75

What is one characteristic of HPE and Aruba Edge-to-Cloud Solutions?
* They provide RESTful APIs to make them open to easy integration with other applications.
* They use a proprietary approach to technology to ensure that customers deploy HPE and Aruba from end to end.
* They are designed for zero touch management in which IT admins do not need to customize any features.
* They offer a better ROI when purchased through capital expenditures than when consumed as a service.
According to HPE’s website1, HPE and Aruba Edge-to-Cloud Solutions are solutions that enable customers to connect, protect, analyze, and act on data from edge to cloud. They include networking, security, compute, storage, and cloud services that are delivered as a service or on-premises.

One characteristic of HPE and Aruba Edge-to-Cloud Solutions is that they provide RESTful APIs to make them open to easy integration with other applications2. This allows customers to leverage existing tools and workflows and customize their solutions according to their needs.

https://www.arubanetworks.com/products/security/

https://www.hpe.com/us/en/solutions/network.html

NEW QUESTION 76

A customer asks about whether Aruba ESP provides Intrusion Prevention System (IPS) capabilities. What should you reply?
* Aruba Threat Detection, within Aruba Central, provides IPS capabilities.
* The customer must add Aruba ClearPass OnGuard to Policy Manager to receive these capabilities.
* The customer must Integrate the solution with third party tools to receive any IPS capabilities.
* Aruba ClearPass Device Insight provides IPS capabilities.
Aruba Threat Detection, within Aruba Central, provides IPS capabilities3. Aruba ESP also provides wireless intrusion protection with every Aruba WLAN by leveraging access points to contain wireless threats with RFProtect4.

NEW QUESTION 77

For which customer are HPE Office Connect OC20 APs the right solution?
* a university that needs to provide home wireless services and VPN access for faculty
* a medium business with 570 employees that needs a simple cloud-managed wireless solution
* a small business with 46 employees and the need for simple plug-and-play Wi-Fi
* a retailer that needs to support a large number of small branch sites
HPE Office Connect OC20 APs are designed for small businesses with up to 50 employees and the need for simple plug-and-play Wi-Fi4.

NEW QUESTION 78

You are proposing Aruba ESP unified Infrastructure and zero Trust Security solutions to a customer. You have discovered that the customer wants to implement Bring Your Own Device (BYOD). What benefit of aruba solutions should you discuss?

* Aruba provides specialized gateways to handle only BYOD device traffic
* The onboard aruba Clearpass provides a self-service portal that allows users to easily provision their devices for secure authentication.
* The aruba Clearpass security Exchange allows a wide range of mobile devices from multiple vendors to authenticate to the aruba network
* Aruba offers an SDK to help customers configure the user’s personal devices to operate at a higher level of security
The onboard Aruba ClearPass provides a self-service portal that allows users to easily provision their devices for secure authentication. Aruba ClearPass is a network access control (NAC) solution that enables customers to implement Zero Trust Security by verifying the identity and context of every user, device, and application before granting access to network resources. ClearPass Onboard is a feature that simplifies the process of enrolling and configuring personal devices for secure network access using certificates.

NEW QUESTION 79

What is one challenge distributed enterprises face with traditional branch architecture?
* A traditional branch architecture unifies security policies centrally, which frustrates local IT staff what do not understand the policies.
* A traditional branch architecture does not support a WAN established over MPLS, which is the most cost-effective choice for most customers.
* Traditional branches do not have enough separate hardware devices for customers to meet performance requirements.
* In a traditional architecture, all branch traffic has to be routed through the datacenter to get the Internet or the cloud.

NEW QUESTION 80

Which Aruba solution works with Aruba Al Insight to automata troubleshooting workflows and reduce the troubleshooting time?
* Aruba Device Insight
* Aruba
* Aruba Security Exchange 360
* Aruba Search

NEW QUESTION 81

Which customer statement indicates that you have an ideal opportunity for selling an Aruba mobile engagement solution?
* “Airports are known for being a hassle, but we want to change this. We would like to give travelers a way to find parking, navigate to their gate on a map, and find deals.”
* “We want to use technology to accelerate student learning, but to achieve this we need a network that gives priority handling to collaboration and multi-media apps.”
* “We are a fast paced game design company, but developers have been complaining about unresponsive applications, and we think that a slow network is to blame.”
* “Our business is ever-expanding and we have added so many new mobile devices and so much wireless equipment that our admins cannot keep track of them. We need a way to simplify management.”

NEW QUESTION 82

You are proposing an aruba datacenter networking solution to a customer who is also considering Juniper. What is the advantage of aruba over juniper that you should emphasize?
* Aruba’s solutions exceed Juniper’s capabilities in automation, programming, and integrated analytics
* Aruba offers several specialized datacenter switch families for different purposes, while Juniper offers only one
* Aruba specializes in cloud service provider markets, while Juniper focuses on smaller data centers
* Aruba offers more customizable licensing than Juniper. Aruba customers can choose between different licenses to enable different

features

Aruba’s data center networking solutions exceed Juniper’s capabilities in automation, programming, and integrated analytics. Aruba’s solutions use a cloud-native approach that leverages AI-powered insights and automation to simplify operations and optimize performance. Juniper’s solutions rely on legacy architectures that are complex and rigid.

NEW QUESTION 83

What is one benefit of the Aruba Instant On mobile app for partners?
* The app integrates with Aruba Central, which allows customers to win more sates by emphasizing Central’s AlOPs benefits
* The app provides remote management, so that partners can easily offer management services for multiple Instant On customers.
* The app provides simplified proposal and quoting toots, designed to help partners close Instant On sates more quickly.
* The app opens another revenue stream for partners because customers must purchase licenses to use it.
The Aruba Instant On mobile app allows partners to remotely manage multiple Instant On customers from one dashboard.

NEW QUESTION 84

What is an example of how customers can benefit from Aruba AI search
* IT can create more accurate device inventories using AI search’s device profiling capabilities B. IT security teams can ensure consistent policies are applied to users no matter where they move on the network C. The tech support team can quickly locate the addos associated with a user who is experiencing a problem D. Developers can easily build location-based services that track user devices and provide personalized experiences
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* The tech support team can quickly locate the addos associated with a user who is experiencing a problem
IT can create more accurate device inventories using AI search’s device profiling capabilities B. IT security teams can ensure consistent policies are applied to users no matter where they move on the network C. The tech support team can quickly locate the addos associated with a user who is experiencing a problem D. Developers can easily build location-based services that track user devices and provide personalized experiences Explanation:

https://devops.com/aruba-injects-aiops-into-network-management/

NEW QUESTION 85

What is one reason mat customers struggle to obtain data center network visibility when thoy use legacy approaches?
* Legacy monitoring toots require IT to manually correlate data to obtain insights, and they offer limited views across virtual and physical resources.
* Most data center switches lack full CLI support, and they fail to provide show commands, which limits IT’S ability to respond to issues.
* Legacy approaches to network visibility rely on analytics that are built into network infrastructure products, but customers need external analytics to reduce latency.
* Most customers are using only one management tool to monitor their complete data center infrastructure, from compute to storage to networking

NEW QUESTION 86

Which preference can helpto qualify a customer foran Aruba as-a-Service solution?
* Preference for relatively long network refresh Intervals
* Preference for commodity hardware
* Preference for In-house network management
* Preference for the newest technology

NEW QUESTION 87

What is one advantage of the experience-driven approach to management?
* It focuses on meeting business initiatives by improving performance, reliability, and secure network access.
* It relies on on-prem management exclusively so customers can avoid the security vulnerabilities of cloud.
* It relies on traditional tools that most IT admins are familiar with, such as the CLI, SNMP, and logs.
* It focuses on break-fix tools, so that IT spends its time keeping the lights on.
The experience-driven approach to management is a way of aligning talent strategy with business strategy by creating a positive employee experience that fosters engagement, productivity, and innovation1. One advantage of this approach is that it focuses on meeting business initiatives by improving performance, reliability, and secure network access2, which are key factors for delivering a high-quality customer experience.

NEW QUESTION 88

What distinguishes aruba's as-a-service solutions from other vendors' solutions-as-a-service?
* Aruba focuses on pre-packaged service packages, rather than custom solutions, to simplify the delivery process.
* Aruba came to the market as a service later, which allows it to offer more modern solutions, instead of those built with legacy technology.
* Aruba focuses on solutions such as budget-optimized service and competes primarily on price.
* Aruba has defined technologies for networking as a service (NAAS) and has more mature offerings than competitors

NEW QUESTION 89

What is the differentiator that makes aruba the best choice for solutions as a service?
* Aruba simplifies delivery as a service by providing only on-premises deployment options instead of cloud options.
* Aruba as-a-Service solutions help customers convert operating expenses into capital purchases so they can use all of their expanding IT budgets.
* Aruba as-a-Service solutions offer predictable budgets, converting large capital payments into monthly payments.
* Aruba simplifies delivery as a service by providing only Saas options instead of SAAS and NAAS
Aruba as-a-Service solutions offer predictable budgets, converting large capital payments into monthly payments. Aruba as-a-Service solutions enable customers to consume Aruba products and services in a flexible and scalable way that aligns with their business needs and budget constraints. Aruba as-a-Service solutions include SaaS (Software-as-a-Service), NaaS (Network-as-a-Service), and MCS (Managed Connectivity Services).

The HP HPE2-W07 Certification Exam covers a wide range of topics related to Aruba products and solutions, including wireless networking, security, network management, and mobility. Candidates are required to demonstrate their knowledge of these areas by answering multiple-choice questions, scenario-based questions, and drag-and-drop questions. The exam also includes simulations that test candidates' ability to configure and troubleshoot Aruba networking solutions. Successful candidates will be able to demonstrate their ability to identify customer needs and recommend appropriate Aruba solutions, as well as their understanding of

Aruba's competitive landscape and market positioning. Overall, the HP HPE2-W07 Certification Exam is a comprehensive assessment of a sales professional's knowledge and skills related to Aruba products and solutions.

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