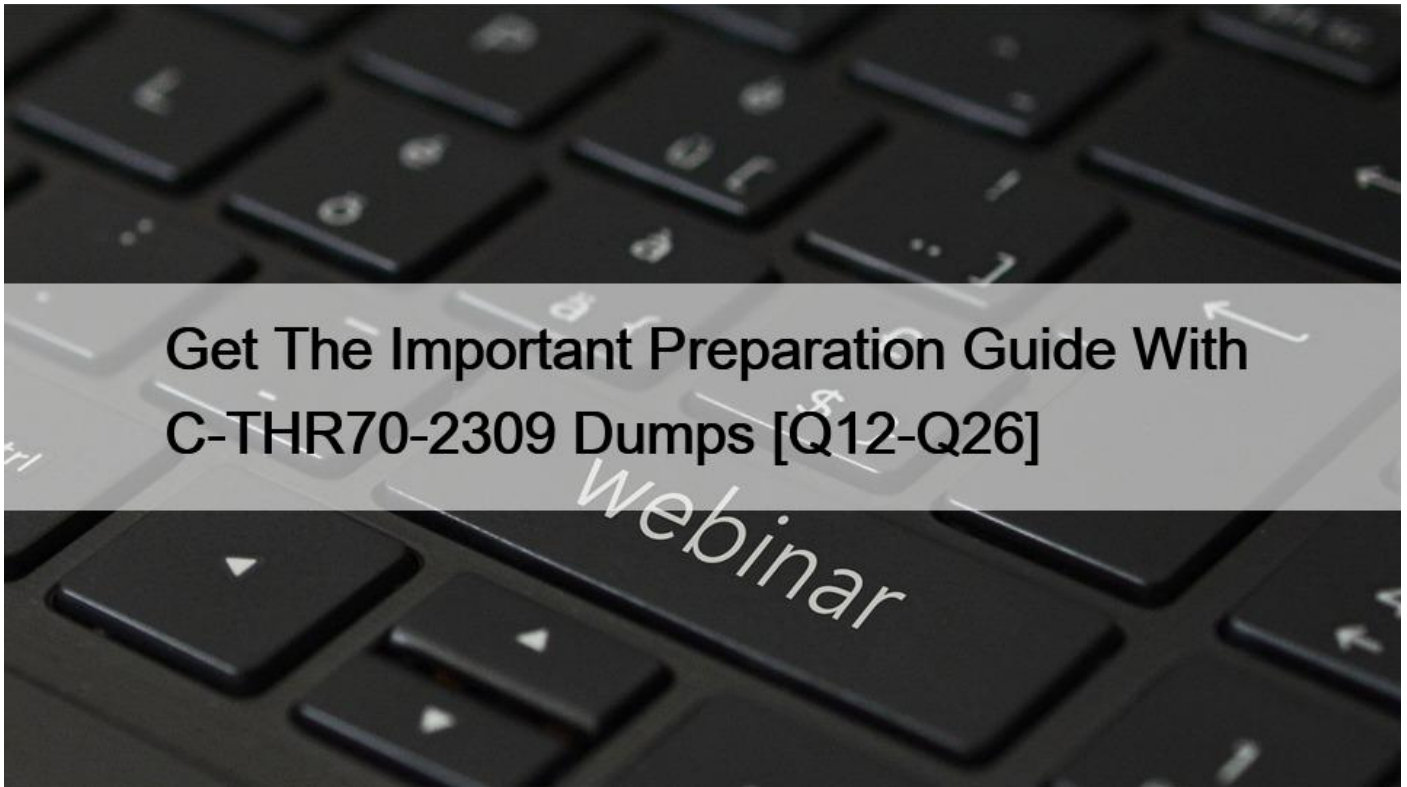


Get The Important Preparation Guide With C-THR70-2309 Dumps [Q12-Q26]



Get The Important Preparation Guide With C-THR70-2309 Dumps Get Totally Free Updates on C-THR70-2309 Dumps

PDF Questions Q12. What is the purpose of user role security? Note: There are 2 correct answers to this question.

- * To manage the security of the sales organization
- * To manage the organizational reporting hierarchy
- * To manage security within the system interface
- * To manage permissions in workspaces

Q13. Which of the following is a characteristic of Rate Tables?

- * They always use attainment as the input.
- * They can calculate step commissions only.
- * They can calculate per-credit or aggregate commissions.
- * They depend on selections in the credit rule to make calculations.

Q14. What must you do before you can run a Pay pipeline independently?

- * Only the Reward stage needs to be completed.
- * Successfully complete the Classify, Allocate, and Reward stages.
- * Successfully complete a Compensate and Pay pipeline.
- * Only the Allocate stage needs to be completed.

Q15. When creating an Incentive Rule that calculates a commission that accelerates when a payee reaches 100% attainment, which of the following objects should you use to reference the commission rate?

- * A Rate Table Variable

- * A Rate Table
- * A Fixed Value
- * A Fixed Value Variable

Q16. Which of the following stages make up the Compensate and Pay sequence of the pipeline?

- * Classify, Allocate, Reward, and Pay
- * Reward, Pay, Post, and Finalize
- * Classify, Allocate, Reward, and Post
- * Classify, Allocate, Pay, and Post

Q17. What should you avoid when working with titles? Note: There are 1 correct answers to this question.

- * Keep the same name of a title over time.
- * Assign a compensation plan to a title.
- * Delete a title when it is no longer in use.
- * Assign the same name to both titles and positions.

Q18. Which of the following are characteristics of Credit Types? Note: There are 2 correct answers to this question.

- * They are used to identify credits by product or sale type.
- * They are a required field on the credit output.
- * They are used in credits to define Territories.
- * They are an optional field within the system.

Q19. For which account can you set up and manage specific default preferences?

- * Any user for which you are a proxy
- * Any user account in the system
- * The administrator account only
- * Your user account only

Q20. Which options can you set in the System Preferences workspace? Note: There are 3 correct answers to this question.

- * Audit Logs Retention
- * User Role Permissions
- * Prompt Settings
- * Allow Negative Payments
- * Calculation Settings

Q21. Which rule types are executed during the Reward stage? Note: There are 3 correct answers to this question.

- * Secondary measurement
- * Credit
- * Primary measurement
- * Incentive
- * Deposit

Q22. Each sales representative receives 5% on each individual sale up to \$10000. Individual sales over \$10000 and up to \$15000 are paid at 10%. Any individual sales over \$15000 receive 15% commission. Which type of rule should you use to create this compensation structure?

- * Bonus incentive rule
- * Secondary measurement rule
- * Per credit incentive rule
- * Indirect credit rule

Q23. Which of the following is an accurate statement regarding the pipeline?

- * It is the processing engine that performs calculations.
- * A schedule of recurring pipeline runs can be configured in the user interface.
- * It can generate payments, but NOT balances.
- * It requires a separate process to populate dashboards.

Q24. Which compensation plan rule uses the output of the measurement rule and objects such as Fixed Values or Lookup Tables to generate a commission output?

- * Per-credit incentive rule
- * Primary measurement rule
- * Basic incentive rule
- * Basic deposit rule

Q25. What are some characteristics of a secondary measurement rule? Note: There are 2 correct answers to this question.

- * It generates values that can be referenced in a dashboard.
- * It uses a Territory to aggregate credit values.
- * It is used to perform additional calculations on a primary measurement.
- * It CANNOT be used to produce a calculated result such as attainment.

Q26. On which levels can you assign a Variable to a compensation element?

- * Plan, title, position, and Position Group
- * Plan, title, position, and Business Unit
- * Plan, title, default, and Business Unit
- * Plan, title, position, and default

Prepare With Top Rated High-quality C-THR70-2309 Dumps For Success in Exam:

https://www.dumpleader.com/C-THR70-2309_exam.html