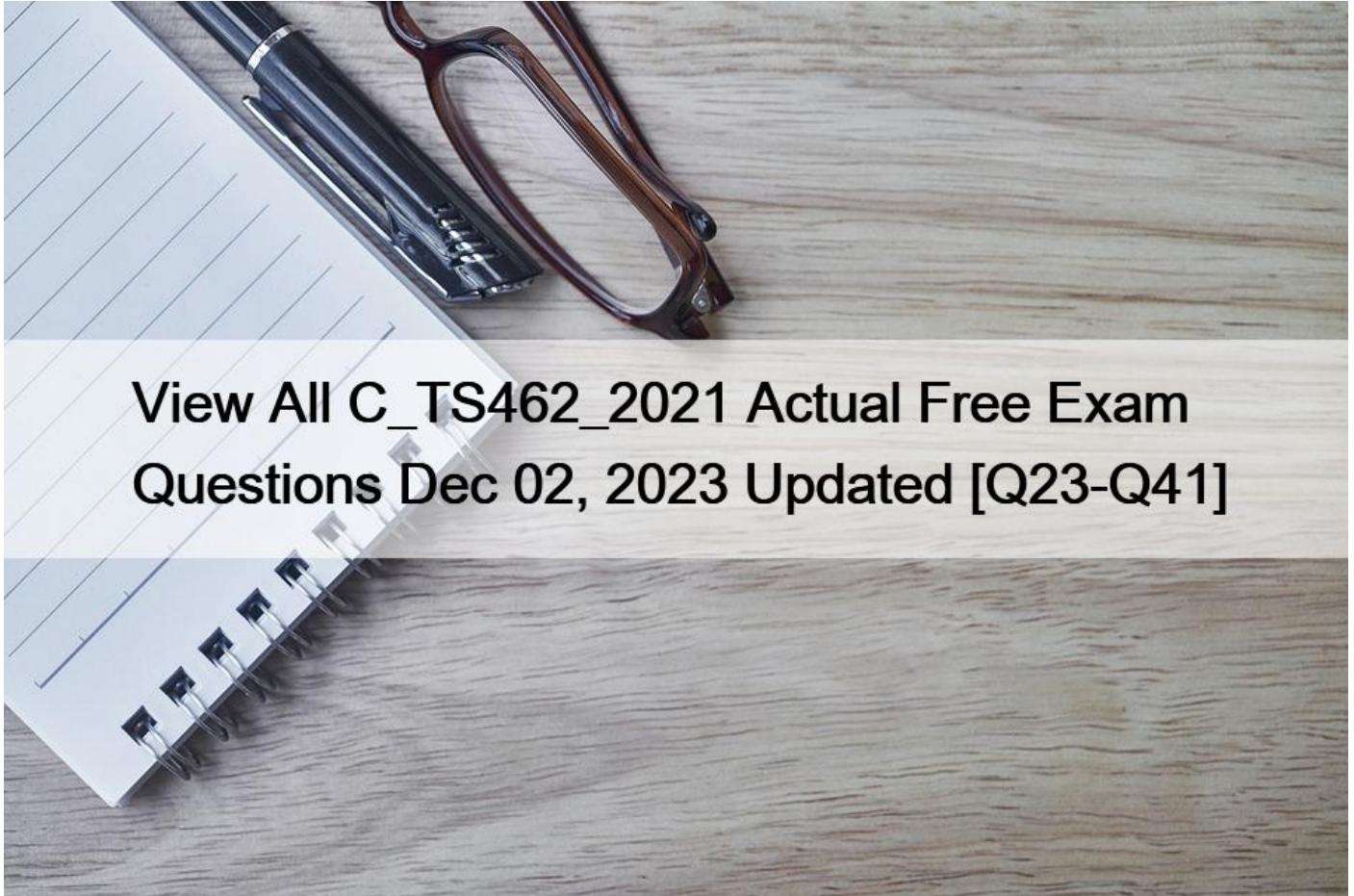


## View All C\_TS462\_2021 Actual Free Exam Questions Dec 02, 2023 Updated [Q23-Q41]



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SAP C-TS462-2021 certification exam is a valuable credential for professionals involved in SAP S/4HANA Sales implementation projects. It validates their knowledge and skills in sales order management, pricing, billing, and delivery processing. By preparing and passing C\_TS462\_2021 exam, individuals can enhance their career prospects and demonstrate their proficiency in SAP S/4HANA Sales.

**Q23.** When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct answers to this question.

- \* Drop
- \* Gain
- \* Fill
- \* Obtain
- \* Redistribute

**Q24.** What is a prerequisite for billing?

- \* You need an order item category that is configured to be billing relevant.
- \* You need a billing document request for which a goods issue was posted.
- \* You need a sales document type that is configured to be billing relevant.
- \* You need a delivery type for which the invoicing date was determined.

**Q25.** Which field from the material master is used in route determination?

- \* Delivering plant
- \* Item category group
- \* Transportation group
- \* Loading group

**Q26.** What can you set up in copying control for billing documents? Note: There are 2 correct answers to this question.

- \* Update document flow
- \* Billing type for cancellation
- \* Update pricing
- \* Assignment number

**Q27.** You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note:

There are 2 correct answers to this question.

- \* You set up condition tables and assign them to the relevant access sequences.
- \* You set up condition categories and assign them to the relevant pricing procedure.
- \* You set up condition tables and assign them to the relevant condition types.
- \* You set up condition types and assign them to the relevant pricing procedure.

**Q28.** In the cash sales process, the output representing the customer invoice is produced from which document type?

- \* Delivery
- \* Billing document
- \* Sales order
- \* Material document

**Q29.** You want to change the default description of a specific condition type for selected condition records. How can you achieve this? Note: There are 2 correct answers to this question.

- \* Use the Manage Prices &#8211; Sales app.
- \* Use the Creation of Pricing Lists app.
- \* Use report COND\_AV.
- \* Use the Change condition (VK12) transaction.

**Q30.** You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- \* Assign multiple distribution channels to one company code.
- \* Assign a shipping point to multiple plants.
- \* Assign multiple loading points to a plant.
- \* Assign multiple plants to one company code.
- \* Assign a plant to multiple sales organizations/distribution channels.

**Q31.** How is the link between SAP S/4HANA Sales and SAP S/4HANA Finance set up?

- \* Via the copying control between the invoice and the accounting document

- \* Via the general billing interface available in the system
- \* Via the link between a billing document request and an accounting document
- \* Via a unique assignment of a sales organization to a company code

**Q32.** When BRF+ Output Management successfully issues an output, where is the rendered PDF document stored?

- \* Spool file
- \* OData service
- \* Business object builder
- \* KPro archive

**Q33.** Which of the following are characteristics of Core Data Services (CDS) views? Note: There are 2 correct answers to this question.

- \* CDS views are developed, maintained and extended in the HANA database layer of SAPS/4HANA.
- \* Use of CDS views supports hybrid transactional and analytical applications, such as SAP Smart Business cockpits.
- \* The content of CDS views represents a virtual data model based on the data tables of SAPS/4HANA.
- \* CDS views speed up reporting by providing a dedicated persistency layer.

**Q34.** What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents &#8211; Billing Due List Items app? Note: There are 2 correct answers to this question.

- \* With the app, a user can set default billing blocks for sales documents.
- \* With transaction VF04, a user can simulate the creation of multiple billing documents.
- \* With transaction VF04, a user can cancel a collective billing run.
- \* With the app, a user can block the automatic posting of billing documents.

**Q35.** What can you set up in the copying control tool for billing documents? Note: There are 2 correct Answers to this question.

- \* Assignment number
- \* Update document flow
- \* Update pricing
- \* Billing type for cancellation

**Q36.** How does the system determine the warehouse number in an order-to-cash process?

- \* It is linked to a combination of plant and distribution channel.
- \* It is linked to a combination of plant and shipping point.
- \* It is linked to a combination of plant and storage location.
- \* It is linked to a combination of sales area and plant.

**Q37.** You want to process and monitor outbound deliveries. Which organizational unit supports this?

- \* Plant
- \* Warehouse number
- \* Distribution channel
- \* Shipping point

**Q38.** Which fields are used to determine the delivery item category? Note: There are 3 correct Answers to this question.

- \* MRP type
- \* Higher-level item category
- \* Delivery type
- \* Shipping point
- \* Item category group

**Q39.** When you create a business partner, allocation of the business partner number is controlled by a number range assigned to

which object?

- \* Business partner grouping
- \* Business partner role
- \* Business partner category
- \* Account group

**Q40.** To which elements do you assign a partner determination procedure? Note: There are 2 correct Answers to this question.

- \* Delivery item category
- \* Delivery type
- \* Account group
- \* Business partner category

**Q41.** Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- \* You need to set up the item category as relevant for delivery-related billing.
- \* You need to set up copying control in Logistics Execution System for the item category.
- \* You need to set the Schedule Lines Allowed indicator in the item category.
- \* You need to set the Item Relevant for Delivery indicator in the item category.

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